

The logo for Stanton IT Solutions features the word "STANTON" in a bold, white, sans-serif font. The letter "S" is stylized with a red hand icon gripping it. A red chevron symbol is positioned between the "T" and "A". Below "STANTON" is the phrase "IT SOLUTIONS" in a smaller, white, sans-serif font. The background is a dark, semi-transparent image of a business meeting with a contract on a clipboard and stacks of money.

# STANTON

## IT SOLUTIONS

**As We Connect Great Companies With Great People**

**Vendor Empanelment Proposal**



Dear,

Thank you for giving Stanton IT Solutions the opportunity to partner in your Requirements. I am positive that our team can find the best talent that could add value to your growth and culture.

This Recruitment proposal outlines our company information, benefits, services offered, pricing, and terms of our services.

If you have any questions, please contact me directly by email or phone.

Thank You!



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## About Us

Stanton IT Solutions is a boutique staffing company serving bay Hyderabad sincy 2020. Stanton IT Solutions has been immensely successful in creating a global network of highly adept intelligent workforce that can help a company achieve its mission-critical projects and goals. Keeping pace with projects and being on the lookout for extremely talented individuals have become ever more challenging. Here is where Stanton IT Solutions comes into play to bring the best-suited talent to your company.

All of our resources are multifaceted and come with years of commended performance. The project completion rate of our consultants is 97%, 3% is attributed to unforeseen situations like project shutdown, health issues, relocation, etc. We appreciate the experience that our candidates bring from various industries and we like to leverage it for the mutual benefit of both clients and candidates.

We specialize in IT & Non-IT positions. Over the years we have been able to place resources in Information Technology (IT) across various sectors/industries i.e. Telecom, Media & Entertainment, FMCG, Automotive / Service / Consulting / Banking / Telecom / Insurance domains from Junior to Senior level hiring across Pan India.



# Why Stanton IT Solutions



Stanton IT Solutions has a highly skilled set of talents that are built on referral and successful partnerships.



Our recruiters are exceptionally skilled in identifying top notch talent around the globe and matching them with the client's needs.



We have an 85 percent fill ratio for every open position we partner for.



Contract renewal rate for our consultant is 90 percent.



60% of our consultants are converted to full-time employees.



## **Services Offered**

Stanton IT Solutions take complete ownership on business requirement, having resources onboarded as per TAT is the delivery commitment and undoubtedly the quality of the candidate pool available as per the business requirement plays a bigger role and obviously, all commercials are evaluated on the end results. This method not only ensures the delivery commitment, but it also gives the cost advantage as there is a dedicated team focused and their 100% efforts are only on one assignment/business requirements.

### **PERMANENT HIRES**

We provide the best possible talent for your full-time hiring needs without leaving your pockets empty. We beat all the competition fees and guarantee the best talent.

### **C 2 H HIRES**

You need to fill a role but before that, you want to be doubly sure that it's the right fit. No problem at all, we provide C 2 H resources who can work for you on a short term contract. If everything goes well they can be hired as full-time resources.

### **OTHER SERVICES**

Whether it's building attractive websites, designing business cards, company swag, stationery, or some market research project that needs to be done, Company secretary, Chartered accountant & Web Maintenance Services...



# Charges

| Type Of Hires | Charges  | Time Of Payment                                   |
|---------------|--|---|
| Direct Hires  | 7.5% of gross annual salary + Taxes on Annual CTC. | Billed monthly                                    |
| C 2 H Hires   | 7.5% of gross annual salary when hired full time   | Billed at the time of full-time hire              |
| Freelancers   | Fixed hourly cost                                  | Billed monthly                                    |
| Our Services  | Package  | 50% Should Be Paid As Advance, 50% on completion. |



# Terms and Conditions

Stanton IT Solutions bears all of the costs related to the candidate sourcing and advertising.

If the business rejects a resource sourced by Stanton IT Solutions and wants to bring the same resource on-board within 6 months afterward, it will be considered a Stanton IT Solutions candidate and your pays the full fee applicable for the resource.

Stanton IT Solutions professional fee is guaranteed for a ninety (90) day period, if the candidate voluntarily resigns within that period. Stanton IT Solutions provides 100% free replacement.



# Billing and Payment

50% of the payment for direct hires will be made after 15 days of joining date, 50% will be made on the 90th day anniversary.

All the contractors and freelancers will be billed on the last date of the month on an hourly rate.

Please select a mode of payment:



**Acceptance**

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**ST>NTON**  
IT SOLUTIONS

By Client's Acceptance